

Message Text

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PAGE 01 DAMASC 06194 160733Z

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
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R 160647Z SEP 76
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 9579
AMEMBASSY ATHENS

UNCLAS DAMASCUS 6194

USDOC FOR CAGNE; ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, SY
SUBJECT: POSSIBLE TRADE OPPORTUNITY: BAKERY EQUIPMENT

1. LOCAL BUSINESSMAN IBRAHIN NAJIB HAS INFORMED EMBASSY OF POSSIBLE TRADE OPPORTUNITY FOR US FIRMS INVOLVING SUPPLY AND INSTALLATION ON TURNKEY BASIS OF COMPLETE LINE OF EQUIPMENT TO FURNISH 80 BAKERIES IN DAMASCUS AND OTHER ARAB CITIES. BAKERIES WOULD PRODUCE ROUND ARABIC LOAVES, 23-25 CM. DIA. PRODUCTION CAPACITY OF EACH BAKERY UNKNOWN. PROJECT WOULD BE SPREAD OVER FIVE YEAR PERIOD, WITH EQUIPPING OF EIGHT DAMASCUS BAKERIES AS SOON AS POSSIBLE.

2. ACCORDING TO SOURCE, MINISTRY OF SUPPLY AND INTERNAL TRADE IS SARG AGENCY RESPONSIBLE FOR BAKERY CONTRACT. MINISTRY ISSUED NO PUBLIC TENDER BUT DESIRES GRE-A-GRE CONTRACT. SOURCE CLAIMS EXTENSIVE CONTACTS WITHIN MINISTRY, WHICH EMBASSY IS UNABLE TO VERIFY.

3. REQUEST USDOC TO NOTIFY APPROPRIATE US FIRMS, INCLUDING UNIVERSAL OVEN CO., 600 SHAMES DR., WESTBURY, NEW YORK, WHICH HAS PREVIOUSLY EXPRESSED INTEREST IN DOING BUSINESS IN SYRIA. REQUEST USDOC TO SEND EMBASSY NAMES OF CONTACTED US FIRMS FOR FOLLOW-UP.

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAMASC06194
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760350-0153
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760955/aaaabukv.tel
Line Count: 60
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAR 2004 by MaustMC>; APPROVED <23 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: POSSIBLE TRADE OPPORTUNITY: BAKERY EQUIPMENT
TAGS: BTIO, SY
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006